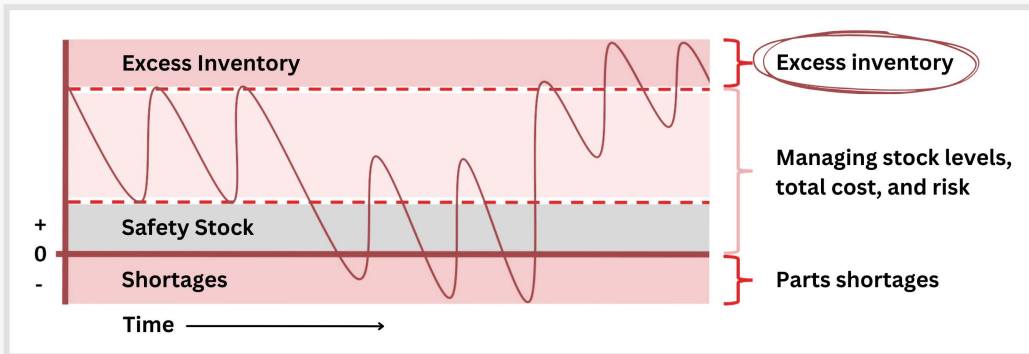


Excess Program

Rand is the leading independent distributor in excess inventory management. With 30+ years of global expertise and certifications of the highest standards, we work as an extension of your team to help deliver inventory reutilization, supporting the efficient flow of materials in your supply chain.



Benefits

- **Selling to Rand:** Improve inventory turns, cash flow, increase storage space and reduce warehouse cost
- **Buying from Rand:** Access hard-to-find inventory at competitive pricing with great quality and savings opportunities

It's as easy as:

1 Assess

Customer provides a detailed list of excess components & target prices

2 Match

Rand matches against other customers' demand in our global network

3 Offer

Rand makes an offer for targeted items & issues PO, as agreed

4 Authenticate

Rand receives items, authenticates & pays for them

5 Deliver

Rand ships items to our end customer

Expertise

- Rand becomes your solutions partner, working on your behalf by providing market intelligence that will allow your supply chain to make better and faster decisions
- Our product knowledge and regional commodity specialists help us sell your excess inventory, maximizing profits

Services

- Logistics, shipping & handling from origin to warehouse
- Custom programs
 - Consignment
- Data analytics
 - Part-trending & part-matching
- Product testing & authentication

Global Reach

- Rand's global infrastructure extends across the Americas, EMEA, and Asia
- Our customer base is rooted in over 30 years of global partnerships with OEMs, ODMs, and EMSs, spanning all sectors, commodities, and manufacturers

Learn more about our excess services:



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Better Decisions. Faster.